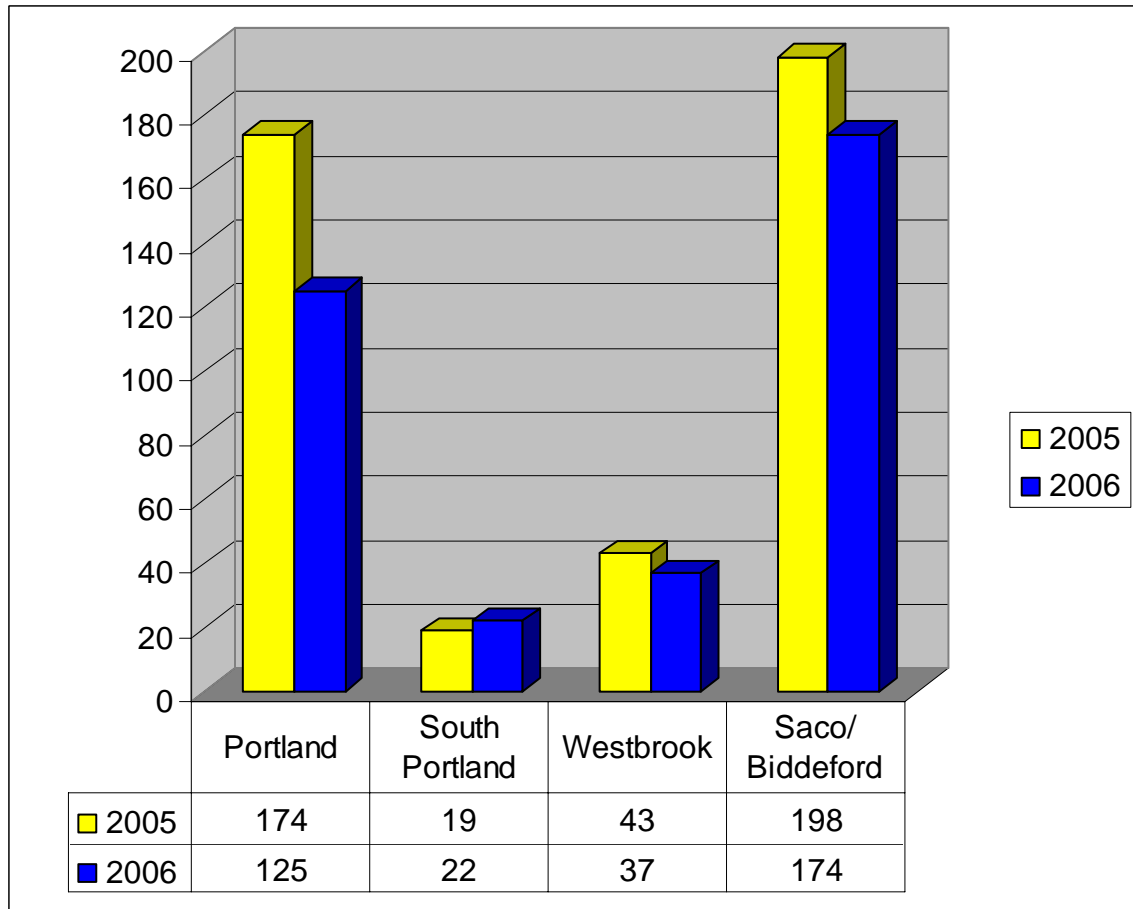




## 2005 vs. 2006 Multi Unit Sales

This is a great time to compare the number of Multi Unit Sales for the Greater Portland area for the last couple years. Overall, the number of sales is down 18% from 2005.



So far in 2007, I am optimistic that sales number will be up. Buyers have been flooding back into the market since Thanksgiving. They expect fair prices but are anxious to get into the market. Hopefully this buyer excitement will continue through the year!